

303441

2021-329-T  
P 0101321

Letter of Reason

We are requesting a change in prices due to the following reasons. We have not raised our prices in the past 15 years. With the cost of living slowly rising and the cost of employee wages rising over time, we are slowly losing profit. What we have based our new prices off was our employee wages. We wanted to keep our prices around 35%/55% of our employee's wages/profit, which are now averaging around \$15 per hour for a mover & \$17 per hour for a driver.

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OCT 12 2021  
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## Changes Made to Tariffs from July 2006.

### Rule 15 (B) - CLAIMS

- Added 48-hour limit on notifying of damage claims.

### Rule 16 (D) – PAYMENTS

- Added that when a customer uses a c.c. a charge fee to pass through to the customer.
- Changed Deposit amount of minimum deposit required.

### Rule 18 – Hourly Rates

- Changed time increments for hourly rates from 30 minutes to 15 minutes.

### Rule 27 - FUEL SURCHARGE

- Changed wording to make rule clearer.

### Rule 34 - LABOR HOURLY CHARGES

- Removed Information about Travel Fee's due to Rule 40.
- Prices for Hourly Rates have been Increased for 2 Men Hourly. (\$79 -> \$95)
- Prices for Hourly Rates have been Increased for 3 Men Hourly. (\$99 -> \$125)
- Added 4 Men Hourly to Hourly Prices at \$160 per hour.
- Prices for each additional man, rates have been increased by 16.7%. (\$30 -> \$35)
- Added new rates for Saturdays due to increased volume of demand.
- Removed Labor hourly prices. Not needed.
- Removed the word "May" out of text.
  - o OVERTIME CHARGES APPLY MONDAY THROUGH FRIDAY 5:00 PM THROUGH 8:00 AM. SATURDAYS, SUNDAYS, AND HOLIDAYS – A RATE INCREASE OF 50% (TIME PLUS ½ TIME) PER PERSON HOURLY RATE MAY APPLY.

### Rule 36 - PIANO OR ORGAN CARRY CHARGES

- Raised Baby Grands / Upright Pianos by \$50 each, with the additional \$25 added to the flight charge.

### Rule 37 (C) – Valuation Charge

- Changed Coverage Available charge from \$1.50 to \$3.00 per each \$100 of declared value.

### Rule 39 - HOUSEHOLD APPLIANCES OR OTHER ARTICLES

- Increased special services cost from \$10 to \$23.75. This only applied to guaranteed pricing. Changed wording to make clearer.

**Rule 40 – Travel Time**

- Changed wording to better describe meaning.